

## PERIODIC DISCLOSURES

FORM NL-40

### Business Acquisition through different channels

Insurer: EXPORT CREDIT GUARANTEE CORPORATION OF INDIA LTD

Date : 31.03.2017

**REVISED**

Registration No. 124

Date of Registration : 27th Sept. 2002

(Premium ₹ in Lakhs)

Sl.No.	Business Acquisition through different channels								
	Channels	Current Quarter		Same Quarter Previous Year		Up to the period		Same period of previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents								
2	Corporate Agents-Banks	0	0.00	18	76.31	0	0.00	38	311.47
3	Corporate Agents -Others								
4	Brokers	68	999.20	83	774.44	207	6,009.90	207	5,025.89
5	Micro Agents								
6	Direct Business	1,521	9,585.71	1,482	10,146.75	5,485	29,984.95	4,935	32,871.64
	Total (A)								
1	Referral (B)								
	<b>Grand Total (A+B)</b>	<b>1,589</b>	<b>10,584.91</b>	<b>1,583</b>	<b>10,997.50</b>	<b>5,692</b>	<b>35,994.85</b>	<b>5,180</b>	<b>38,209.00</b>

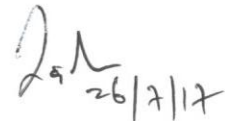
**Notes:**

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold

  
 तप  
 26/07/2017

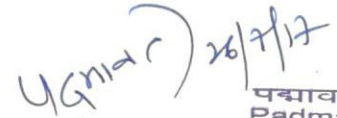
**तिमोथी ए. पाटोळे**  
**Timothy A. Patole**  
 क.सं./Emp. No. 498

EO (NMD)

  
 26/7/17

AGM (NMD)

**राजेश एम. जमनानी**  
**Rajesh M. Jhamnani**  
 क.सं. Emp. No. 551

  
 26/7/17

**पद्मावती आर.**  
**Padmavathy R.**  
 क.सं./Emp. No. 430

GM (NMD)